

Advanced ceramics – your future – your passion!

Our client, located in the greater Biel/Bienne-Neuchâtel area, is the leading manufacturer of components made of super hard materials such as advanced ceramics and synthetic sapphire. The company's strong national and international market position is achieved by its clear corporate strategy, customer-oriented thinking and acting, as well as its employee-oriented culture.

On behalf of the management, we are looking for the

Area Sales Manager (m/f) North America

Reporting directly to the Sales Director, you will assume responsibility for the North American sales territory and other English-speaking countries after a targeted introduction. For the development and expansion of the market, you will independently acquire new customers with a focus on MedTech as well as Life Sciences and competently advise existing customers. You monitor the markets, define key customers, and generally expand the customer network through your pro-active consulting. You actively communicate with internal departments in a targeted manner. Your workplace is in the Neuchâtel region. Your willingness to travel to North America is mandatory.

Strong technical understanding, ideally with higher education in marketing and sales as well as proven success in selling high-precision customer-specific solutions (project sales) are a good base for your success. You have a structured, reliable, and active approach in the acquisition of new customers. You are fluent in English (written and spoken) and communicate easily in French as well as German.

We are looking for dynamic, customer- and solution-oriented, communicative, entrepreneurial personalities (m/f) with strong relationship skills for this interesting position as well as

Experience in acquisition and sales of technical solutions and/or high-precision components

The company offers plenty of scope for initiative, a positive environment, and attractive employment conditions. Please send us your complete dossier with ref. 06002-14 M8. Applications will be processed with absolute discretion. Ms. Beatrice Sager will gladly provide you with additional information by phone. We look forward to getting to know you!



• Management Consulting • Recruitment of Specialists and Executives • Career Advice

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